



# Lease Agreement

Customer: NAVARRO, COUNTY OF

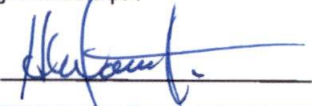
BillTo: COUNTY OF NAVARRO  
AUDITOR  
300 W 3RD AVE STE 4  
CORSICANA, TX 75110-4603

Install: COUNTY OF NAVARRO  
IT/VA  
601 N 13TH ST STE 6  
CORSICANA, TX 75110-3015

State or Local Government Negotiated Contract : 072804700

Solution				
Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1. C405DN (XEROX C405DN)	- Carrier Deliv/Instal - Customer Ed - Analyst Services	Lease Term: 48 months Purchase Option: FMV	- Xerox C8055 S/N 8TB579074 Trade-In as of Payment 51	7/8/2022

Monthly Pricing					
Item	Lease Minimum Payment	Meter	Print Charges		Maintenance Plan Features
			Volume Band	Per Print Rate	
1. C405DN	\$68.01	1: Black and White Impressions 2: Color Impressions	1 - 2,500	Included	- Consumable Supplies Included for all prints - Pricing Fixed for Term
			2,501+	\$0.0149	
			1 - 200	Included	
			201+	\$0.0889	
Total	\$68.01	Minimum Payments (Excluding Applicable Taxes)			

Authorized Signature	
<p>Customer acknowledges receipt of the terms of this agreement which consists of 2 pages including this face page.</p> <p>Signer: Judge H.M. Davenport      Phone: (903)654-3025</p> <p>Signature:       Date: 5-23-22</p>	<p>Thank You for your business! This Agreement is proudly presented by Xerox and</p> <p><b>Janet Loflin</b> <b>(903)874-6377</b></p> <p>For information on your Xerox Account, go to <a href="http://www.xerox.com/AccountManagement">www.xerox.com/AccountManagement</a></p>

# Lease Pricing PROPOSAL



Presented to Navarro Count ITVA

By Janet Loflin

On 4/27/2022

State or Local Government Negotiated Contract : 072804700

Solution					
Item	Product Description	Agreement Information		Trade Information	Requested Install Date
1. C405DN (XEROX C405DN)	<ul style="list-style-type: none"> <li>- Carrier Deliv/instal</li> <li>- Customer Ed</li> <li>- Analyst Services</li> </ul>	Lease Term:	48 months	- Xerox C8055 S/N 8TB579074	7/8/2022
		Purchase Option:	FMV	Trade-In as of Payment 51	

Monthly Pricing					
Item	Lease Minimum Payment	Meter	Print Charges		Maintenance Plan Features
			Volume Band	Per Print Rate	
1. C405DN	\$68.01	1: Black and White Impressions	1 - 2,500	Included	<ul style="list-style-type: none"> <li>- Consumable Supplies Included for all prints</li> <li>- Pricing Fixed for Term</li> </ul>
			2,501+	\$0.0149	
Total	\$68.01	Minimum Payments (Excluding Applicable Taxes)	2: Color Impressions	Included	
			1 - 200	\$0.0889	
		201+			

All information in this proposal is considered confidential and is for the sole use of Navarro Count ITVA. If you would like to acquire the solution described in this proposal we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 5/27/2022

For any questions, please contact me at (903)874-6377

## Terms and Conditions

**INTRODUCTION:**

**1. NEGOTIATED CONTRACT.** The Products are subject solely to the terms in the Negotiated Contract identified on the face of this Agreement, and, for any option you have selected that is not addressed in the Negotiated Contract, the then-current standard Xerox terms for such option.

**GOVERNMENT TERMS:**

**2: REPRESENTATIONS & WARRANTIES.** This provision is applicable to governmental entities only. You represent and warrant, as of the date of this Agreement, that: (1) you are a State or a fully constituted political subdivision or agency of the State in which you are located and are authorized to enter into, and carry out, your obligations under this Agreement and any other documents required to be delivered in connection with this Agreement (collectively, the "Documents"); (2) the Documents have been duly authorized, executed and delivered by you in accordance with all applicable laws, rules, ordinances and regulations (including all applicable laws governing open meetings, public bidding and appropriations required in connection with this Agreement and the acquisition of the Products) and are valid, legal, binding agreements, enforceable in accordance with their terms; (3) the person(s) signing the Documents have the authority to do so, are acting with the full authorization of your governing body and hold the offices indicated below their signatures, each of which are genuine; (4) the Products are essential to the immediate performance of a governmental or proprietary function by you within the scope of your authority and will be used during the Term only by you and only to perform such function; and (5) your payment obligations under this Agreement constitute a current expense and not a debt under applicable state law and no provision of this Agreement constitutes a pledge of your tax or general revenues, and any provision that is so construed by a court of competent jurisdiction is void from the inception of this Agreement.

**3. FUNDING.** This provision is applicable to governmental entities only. You represent and warrant that all payments due and to become due during your current fiscal year are within the fiscal budget of such year and are included within an unrestricted and unencumbered appropriation currently available for the Products, and it is your intent to use the Products for the entire term of this Agreement and make all payments required under this Agreement. If your legislative body does not appropriate funds for the continuation of this Agreement for any fiscal year after the first fiscal year and has no funds to do so from other sources, this Agreement may be terminated. To effect this termination, you must, at least 30 days prior to the beginning of the fiscal year for which your legislative body does not appropriate funds, notify Xerox in writing that your legislative body failed to appropriate funds. Your notice must be accompanied by payment of all sums then owed through the current fiscal year under this Agreement. You will return the Equipment, at your expense, to a location designated by Xerox and, when returned, the Equipment will be in good condition and free of all liens and encumbrances. You will then be released from any further payment obligations beyond

those payments due for the current fiscal year (with Xerox retaining all sums paid to date).

**PRICING PLAN/OFFERING SELECTED:**

**4. FIXED PRICING.** If "Pricing Fixed for Term" is identified in Maintenance Plan Features, the maintenance component of the Minimum Payment and Print Charges will not increase during the Initial Term of this Agreement.

**GENERAL TERMS & CONDITIONS:**

**5. REMOTE SERVICES.** Certain models of Equipment are supported and serviced using product information that is automatically collected by Xerox or transmitted to or from Xerox by the Equipment connected to your network ("Remote Product Info") via electronic transmission to a secure off-site location ("Remote Transmission"). Remote Transmission also enables Xerox to transmit Releases of Software to you and to remotely diagnose and modify Equipment to repair and correct malfunctions. Examples of Remote Product Info include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code information. Remote Product Info may be used by Xerox for billing, report generation, supplies replenishment, support services, recommending additional products and services, and product improvement/development purposes. Remote Product Info will be transmitted to and from you in a secure manner mutually agreeable to the parties. Remote Transmission will not allow Xerox to read, view or download the content of any of your documents or other information residing on or passing through the Equipment or your information management systems. You grant the right to Xerox, without charge, to conduct Remote Transmission for the purposes described above. Upon Xerox's request, you will (a) provide contact information for Equipment such as name and address of your contact and IP and physical addresses/locations of Equipment and (b) ensure that any Maintenance Release or Update released by Xerox to provide security patches, releases and/or certificates for the Remote Transmission and/or Software is promptly enabled by Customer upon notification by Xerox or by the Equipment or when otherwise made available on xerox.com. You will enable Remote Transmission via a method mutually agreeable to both parties, and you will provide reasonable assistance to allow Xerox to provide Remote Transmission. Unless Xerox deems Equipment incapable of Remote Transmission, you will ensure that Remote Transmission is maintained at all times Maintenance Services are being performed. If you are unable to maintain Remote Transmission, or if Xerox disables Remote Transmission from any Equipment at your request, or if you disable Remote Transmission from any Equipment, Xerox reserves the right to charge you a per device fee for such affected Equipment due to the increased service visits that will be required in order to (x) obtain such information, (y) provide such transmissions, and (z) provide such Maintenance Services and Consumable Supplies that otherwise would have been provided remotely and/or proactively.

### Financial Analysis for Navarro County IT/VA

#### Current Costs

Trade Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges						Totals
				Meter	Volume Band	Per Print Rate	AMPV	Above Plan	Meter Charges	
AltaLink C8055 Serial # 8TB579074	- Leased 47 of 48 - 04/13/18	\$173.87	Included	BW	1 - 75,000	Included	762	0	\$0.00	\$182.72
				CLR	75,000+ All Prints	\$0.0051 \$0.0456	194	194	\$8.85	
<b>Xerox Total</b>		<b>\$173.87</b>	<b>\$0.00</b>				<b>956</b>		<b>\$8.85</b>	<b>\$182.72</b>

#### Proposed Costs

New Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges						Totals
				Meter	Volume Band	Per Print Rate	AMPV	Above Plan	Meter Charges	
VersaLink C405DN	- Lease  - Term: 48 months	\$68.01	Included	1: Black and White Impressions	1 - 2,500	Included	762	-1,738	\$0.00	\$68.01
					2,501+	\$0.0149				
				2: Color Impressions	1 - 200	Included	194	8	\$0.00	
					201+	\$0.0889				
<b>Total</b>		<b>\$68.01</b>	<b>Included</b>				<b>956</b>		<b>\$0.00</b>	<b>\$68.01</b>

Monthly Savings	\$114.71
Annual Savings	\$1,376.52
DIR Contract Savings	\$5,506.08